

Winter 2009

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The Stimulus Bill: Details, Implementation and Action!

The Department of Labor announced on February 6, 2009 that the U.S. economy lost 598,000 jobs in January 2009, the largest one-month decline since 1974, and the unemployment rate hit 7.6%, its highest point in 16 years. The total unemployed in the U.S. is estimated at 11 million, with the construction sector experiencing the highest of any group, at 18.2% according to House Transportation and Infrastructure Chairman James Oberstar (D-MN). States are facing a combined \$350 billion shortfall over the next 30 months, plus local governments across the nation are suffering significantly with budget shortfalls, forcing cuts of important public services.

The American Recovery and Reinvestment Act of 2009 will cost \$787 billion over 10 years, according to Congressional Budget Office estimates, and is expected to create or save 3.5 million jobs over the next two years. The Act provides \$311 million in spending appropriation and \$476 million in tax provisions. The stimulus is aimed at short-term job creation with long-term economic competitiveness investments. It is also aimed at unlocking capital and credit, which is a major part of the current economic crisis of business and consumer confidence. The bulk of the funds will be delivered through existing programs, creating only a few new vehicles in the bill. Many programs will rely on existing formulas for distribution and the investment priorities for the stimulus package are largely met in terms of infrastructure modernization; promoting clean, efficient energy; helping Americans hurt by the economy; and transforming the economy through science and technology.

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SEDC's 2009 Annual Conference

Capitol Hill to Wall Street to Main Street— Key Issues Facing Southern Economic Developers

Mark your calendars to join us for this year's conference Saturday, August 14 through Tuesday, August 17 at the Grand Hotel in Point Clear, Alabama. The Mobile Bay will provide a beautiful backdrop to our 2009 conference. We will have outstanding speakers from the political, business and economics fields. There will be great networking events along with tee times and spouse program! You don't want to miss this year's annual conference!

You be the Judge: Are your PowerPoint presentations good or bad?

PowerPoint could be the most powerful tool on your computer. But it's not. Microsoft has built wizards and templates into PowerPoint and those "helpful" tools are the main reason we're stuck with page after page of bullets, big headlines and limited backgrounds. PowerPoint should

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Following are just a few highlights of the bill's programs.

Economic Development

Economic developers will not much of the funding being distributed through traditional economic development vehicles. The package includes \$150 million for the Economic Development Administration, \$1 billion for the Community Development Block Grant Program, \$636 million for SBA loans, \$150 million for the Rural Business Cooperative Services, \$5 billion for the New Market Tax Credits in both 2008 and 2009, and \$100 million for EPA's Brownfields Program. Economic recovery will require tapping into the wider pool of resources and leveraging those, rather than looking exclusively to traditional economic development vehicles.

In addition to funding, the bill also includes some regulatory changes for SBA loans and Industrial Development Bonds. The regulatory changes may make it easier for small business to gain access to capital and keep their operations functioning through the recession. Industrial development bonds are expanded to include the manufacturing of intangible as well as tangible property. Ideally, the broadening of eligible projects will enable the IDBs to be more powerful economic development tools.

Economic development did receive new financing tools — Recovery Zone Economic Development Bonds and Recovery Zone Facility Bonds. A "Recovery Zone" is defined as an area having significant poverty, unemployment, home foreclosures or general distress, and includes empowerment zones and renewal communities. Areas that are economically distressed due to the Base Realignment and Closure (BRAC) process also are eligible. The Recovery Zone bonds will be allocated among states according to the decline in employment during 2008.

Employment and Unemployment:

The Dislocated Worker National Reserve is a national discretionary grant program of the Department of Labor Secretary. \$200 million is provided for national emergency grants for plant closings, mass layoffs and other worker dislocations. Funds are also available for outlying areas impacted by events.

The House provides \$750 million for a new program of competitive grants for worker training, with \$500 million designated for projects that prepare workers for career in the energy efficiency and renewable energy industries. Priority consideration for the balance of funds will be given to projects that prepare workers for careers in the health care sector. Local WIB boards may award a contract to an institution of higher education or other eligible training provider if the local board determines that it would facilitate the training of multiple individuals in high-demand occupations, if such contract does not limit customer choice.

State unemployment benefits include \$400 million distributed through existing Wagner-Peyser formula. Within the total, \$250 million is designated for re-employment services to connect unemployment insurance claimants to employment and training opportunities that will facilitate their reentry to the workforce.

The final bill includes \$24 million under the Small Business Administration (SBA) Salaries and Expense account for technical assistance, marketing and management under the Microloan program; an additional \$20 million for improving information technology systems related to lender processes and lender oversight; and \$25 million for administrative expenses.

The final bill establishes a new \$1.5 billion program within the Secretary of Transportation's office. Discretionary grants are available to state and local governments or transit agencies for projects that will have a significant impact on the nation, metropolitan area or a region and include a broad range of projects, including highways and bridges, New Starts and Small Starts transit programs, passenger and freight rail transportation projects, port infrastructure investments, and intermodal facilities.

Rural Business Enterprise Grant (RBEG)

RBEG is a competitive grant program through USDA Rural Development's Rural Business-Cooperative Service that is available to public bodies, non-profits and recognized Indian Tribal groups to encourage the development of small and emerging private business enterprise in rural communities. Funds are typically used for acquisition or development of land, easements, or rights of way; construction, conversion, renovation, of buildings, plants, machinery, equipment, access streets and roads, parking areas, utilities; pollution control and abatement; capitalization of revolving loan funds including funds that will make loans for start ups and working capital; training and technical assistance; distance adult learning for job training and advancement; rural transportation improvement; and project planning. Any project funded under the RBEG program should benefit small and emerging private businesses in rural areas. Small and emerging private businesses are those that will employ 50 or fewer new employees and have less than \$1 million in projected gross revenues. Applicants must work through state USDA Rural Development offices.

Water and Sewer Program

The stimulus package includes \$968 million in grants for water and waste disposal, a competitive program that serves rural areas with populations of 10,000 or less. It provides funding for water and wastewater treatment infrastructure, with priority given to small and distressed communities. Funds may be used to construct, repair, modify, expand, or otherwise improve water supply and distribution systems and waste collection and treatment systems, including storm drainage and solid waste disposal facilities. Stimulus funding is expected to provide an additional 3.4 million rural households with new or improved service. At least 10 percent must be allocated for assistance in persistent rural poverty counties. The term "persistent poverty counties" means any county that has had 20 percent or more of its population living in poverty over the past 30 years, as measured by the 1980, 1990, and 2000 decennial censuses.

Broadband Program

Under the USDA Rural Development broadband program, priority is given to

- projects where 75 percent of an area is served by the project and the area is without sufficient access to high speed broadband service;
- projects giving end users choice of more than one service provider;
- projects involving rural electric and telephone co-ops; and
- projects ready to go and can be completed with funding

An Action Plan for Implementation

Economic development agencies and local officials should set up meetings **TODAY** with federal and state partners who may oversee and have control of federal stimulus money. Agencies are under immense pressure to spend money quickly, but also with unprecedented public accountability and transparency.

Be prepared to demonstrate results with any stimulus money – your progress will be monitored and tracked on public Web sites! The federal government has established a website, www.recovery.com, which is designed to allow for transparency and accountability in the stimulus package. Every grant and funding opportunity made available through the recovery package must be posted to the Web site. In addition, a Recovery Act Accountability and Transparency Board within the Treasury Department will provide oversight for spending and implementation of the recovery package.

Remember that the stimulus may open new opportunities for your projects through the regular budget process. Many agencies will be able to clear up some of the project backlog, opening new opportunities for projects not eligible for stimulus spending. If your project doesn't fit the federal stimulus criteria, consider approaching funding agency for regular appropriations resources.

Continued from Page 1 • You be the judge: Are your PowerPoint presentations good or bad?

and could be used as a powerful communication tool—a way to not only relay your message, but really have your audience understand your message.

Communication is about getting others to adopt your point of view, to help them understand why you're excited (or sad, or optimistic or whatever you are.) When you give a presentation, people want to use both parts of their brain. PowerPoint presents an amazing opportunity to give the people what they want. You can use the screen to talk emotionally to the audience's right brain (through their eyes), and your words can go through the audience's ears to talk to their left brain.

Here are some ways to make your PowerPoint presentations have impact on your audience, thereby becoming one of your most valuable tools to communicate your message.

Four Components to a Great Presentation:

1. Make cue cards. While this feature should be built in to PowerPoint it's not, so write them down the old-fashioned way. Use the cue cards to make sure you're saying what you came to say.
2. Make slides that reinforce your words, not repeat them. Create slides that demonstrate, with emotional proof, that what you're saying is true not just accurate. Talking about pollution? Instead of giving four bullet points of EPA data, why not show a photo of dead birds, smog or even a diseased lung? That's effective communication.
3. Create a written document. Be sure to create a leave-behind. Put in as many footnotes or details as you like. Then, when you start your presentation, tell the audience that you're going to give them all the details of your presentation when it's over, and they don't have to write down everything you say. Don't distribute the written stuff at the beginning! If you do, people will read the whole thing while you're talking and ignore you. You want them to sit back, trust you and take in the emotional and intellectual points of your presentation.
4. Create a feedback cycle. If your presentation is for a project approval, hand people a project approval form and get them to approve it, so there's no ambiguity at all about what you've just agreed to. If you are asking them to take action be sure to ask for it!

Five Rules for Creating Amazing Presentations:

1. No more than six words on a slide. EVER.
2. No cheesy images. Use professional images from sites like www.corbis.com instead. They cost around three dollars each or a little more if they're for 'professional use.'
3. No dissolves, spins or other transitions. None.
4. Sound effects can be used a few times per presentation, but never use the sound effects built in to the program. Instead, take sounds and music from CDs.
5. Don't hand out print-outs of your slides. They're emotional, and they won't work without you there.

You put up a slide. It triggers an emotional reaction in the audience. They sit up and want to know what you're going to say that fits in with that image. Then, if you do it right, every time they think of what you said, they'll see the image (and vice versa). An audience that wants to hear what you have to say is more likely to listen, and you're more likely to get what you want. And isn't that the point?

Source: "Really Bad PowerPoint (and How to Avoid It)" by Seth Godin. Read more from Seth Godin on www.amazon.com



Chairman's Message

by Kirkley Thomas

Chairman

SEDC Is More Important Than Ever

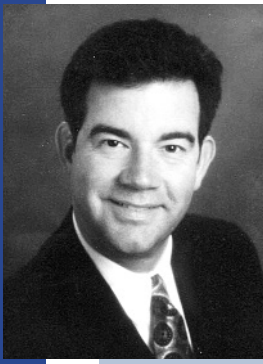
It is a great honor to serve as Chairman of SEDC for 2009. This organization has meant a great deal to me, both in terms of friendships and business relationships as well as advancing the skills and knowledge necessary to be a successful economic developer. I am looking forward to working as hard as I can this year to provide continued leadership that has been displayed by previous chairmen that have given a great deal of their time and talent.

The news regarding our economy is not good and it seems each day brings a new and ominous revelation. And yes, we are officially in a recession that began well over a year ago. Companies are struggling, laying off workers and cutting back capital expenditures. Families and communities are being adversely affected. I recall the movie Apollo 13, when a "glass half empty" NASA engineer decried that it was going to be the worst disaster in history. Ed Harris, portraying flight director Gene Kranz, responded "with all due respect I believe this will be our finest hour!" I feel the same way about our resolve and potential. The American South is the fourth largest economy in the world and many current and former SEDC members have been instrumental over the past decades in influencing and selling small and large companies on the benefits of doing business in our region. Being a part of an organization like SEDC is invaluable during a time like this. I have recently heard of several recent instances of SEDC members from various states sharing specific ideas and collaborating on contingency plans to assist in this challenging environment. This strong network of professionals, combined with the educational resources and events we offer, make SEDC more important than ever!

I encourage all members to stay engaged and if you're not already, get involved. Volunteer to serve on a committee, or explore the possibility of serving on the board or as an officer. Make plans to attend our final major event in 2009 – the Annual Conference in Point Clear, Alabama in August. Visit www.sedc.org or call 404-523-3030 for more information.

The tide will turn and things will get better. The timeframe for a sound and strong economic recovery is anyone's guess. However, we can all be certain that American ingenuity, creativity and innovation will prevail as it always has. And the South will lead the way.

Thank you for the opportunity to serve. Let's support each other and continue to make SEDC strong and viable.



President's Message

by Gene A. Stinson, CAE PCED, CEcD

President

Market like you're in a dogfight And, you're the underdog!

The title of my article this quarter was taken from an article e-mailed to me recently and it caught my attention immediately. The article is by Jim Walton, President and CEO of Brand Acceleration, Inc., a full service advertising, brand management and public relations firm. His topic follows the theme of my article last quarter focused on making tough decisions in these economic times where I offered some tips on how to defend and gain support for your marketing budgets.

Walton's article, and others I researched, provided more information to further support the need for continuing to market in a down economy—whether you are selling a product, service or a community. Market leaders and those in the “back of the pack” should aggressively go on the offensive in a down market. There are still companies looking to expand and create new jobs. If you are one of the communities/organizations that did not cut back on your marketing efforts then you stand a better chance of your message being heard. To view Walton's article link to <http://editor.ne16.com/he/vo.aspx?FileID=5f545c1d-71c7-4eb8-a14b-4a5a92335991&MemberID=203680413&MailID=8535942>.

Numerous articles support the idea that maintaining marketing efforts in a down economy will bring increased sales in the long term. A white paper titled *Economic Development Marketing in the Current Recession- Why smart municipalities are ramping up their communications in 2009* cites this research and outlines five actions that economic development professionals can take to do more with fewer marketing dollars. To read the white paper link to http://edac.onthreeca.com/muniquet/february2/JAN_whitepaper.pdf.

Most information on this topic discusses being able to show a return on investment (ROI) for the dollars spent. We know that a good deal of your time and dollars are spent building relationships with prospective companies or with consultants or others involved in the site location decision process. These activities may be difficult to measure but they can be documented by recording contacts made, follow up communications and hopefully onsite visits to your community. Good reporting and documentation can help demonstrate ROI for your marketing dollars spent.

Demonstrating a ROI as a result of online marketing may be easier due to the technology present that measures viewers and at a minimum will show some level of interest in your message. In the last year, Internet advertising and sales activity is one of the few areas of sales that saw an increase. This trend is expected to continue and many communities are using this method to distribute their message.

If online advertising is a part of your marketing plan you can check out the article, *How to Defend your '09 Marketing Budget: 5 Preparatory Tactics*, which focuses on online marketing. To read this article link to <http://www.vergil.no/how-to-defend-your-09-marketing-budget-5-preparatory-tactics.4540387-111501.html>.

As always, SEDC strives to deliver effective tools to aid your job as an economic development professional. It is my hope we are achieving this goal through our communication pieces, online resources and professional development opportunities. If you have any comments/suggestions for us please drop me a line at gene@sedc.org.



JOB Posting

www.sedc.org

**Jobs
Winter
2009**

The following current job Posting were available at press time. Please go to www.sedc.org and click on **Career Center** to view the details of the most recent Posting.

We receive new Posting often so check back soon!

Economic Development Research Specialist

– Little Rock, AR

Executive Director

– Fort Smith, AR

Staff or Senior Account Executive

– Baton Rouge, LA

Project Manager-Economic Development

– Greater Hattiesburg Area, MS

President/CEO

– Athens, TX

Executive Director

– Douglasville, GA

Executive Director

– Panama City, FL

Neighborhood and Economic Development Key Business Executive

– Charlotte, NE

Economic Development Director

– Jefferson County, WV

Director of Economic Development

– City of Roanoke, VA

Executive Director of Joint Development Authority

– Woodbine, GA



Connections

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**Connect
Winter
2009**

If you have any updates you would like to share please send to laura@sedc.org

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Jennifer Tanner is a Senior Principal for Janus Economics based in Franklin, Tennessee. Ms. Tanner was formerly with the Strategic Growth Institute & CDI at the University of Central Arkansas.

New & Expanded

Project Name	Location	Jobs	Invest. (millions)	N/E	Product
ALABAMA					
Keystone Foods LLC	Gadsden	150	\$118.0	N	Poultry Processing
Steel Dust Recycling	Millport	72	\$62.0	N	Metal Reclamation of Steel Dust
Stratford Plastic Components Inc	Auburn	65	\$34.0	N	Automotive Plastics Components
Industrial Chemical Manufacturing Facility	Tuscaloosa	27	\$27.2	N	Industrial Organic Chemicals
U S Aero Services Inc	Enterprise	131	\$13.0	N	Helicopter Components & MRO
Midwest Express	Lincoln	116	\$12.0	N	Tire & Wheel Sub-assembly
Digital C-130	Anadulusia	2	\$10.0	N	Aircraft Leasing
Rainbird	Steele	30	\$10.0	N	Perforated Plastic Irrigation Piping
Steelcare	Cherokee	15	\$7.0	N	Steel Warehousing & Value Chain Management Solutions
Old Dominion Freight Line Inc	Birmingham	86	\$6.5	N	Long Distance Freight Trucking
Lone Star Forest Products	Fayette	60	\$5.5	N	Sawmill & Lumber
Cold Valley Water LLC	Rogersville	7	\$2.0	N	Bottled Water
J & M Tanklines	Sylacauga	40	\$2.0	N	Nonmetallic Mineral Services
Associated Metal Castings	Oxford	20	\$1.6	N	Metal Castings
Kajan Perfection Inc	Georgiana	17	\$1.2	N	Close Tolerance, Precision Parts for Oil & Gas Industry
R K Allen Oil Company	Talladega	16	\$1.1	N	Lubricating Oils & Greases
NIFCO Korea USA Inc	Montgomery	8	\$1.0	N	Motor Vehicle Seating & Interior Trim
R F Henry Tile	Birmingham	15	\$1.0	N	Warehouse Facility
Silla America Inc	Wedowee	15	\$1.0	N	Robotic Steel Auto Pallets & Manual Racks
Initial Outfitters	Auburn	5	\$0.7	N	Custom Home Party Décor & Solutions
Kellog Company	Montgomery	26	\$0.5	N	General Line Grocery Merchant Wholesalers
Longleaf Machining LLC	Brewton	15	\$0.4	N	CNC Machining
HANA Factory Automation Corporation	Auburn	40	\$0.3	N	Industrial Robotics, Automation Design & Repair
Bare Metal Fabrication	Cullman	4	\$0.1	N	Custom Metal Artwork, Stairway & Railing Inserts, Furniture
ANM Services	Montgomery	40	-	N	Automobile Parts
Blackhawk Management	Huntsville	2	-	N	Commercial Physical & Biological Research
CTCO Shipyard of Alabama LLC	Demopolis	100	-	N	Marine Equipment; Liquid Petroleum Tank Barges
Katmai Air Surveillance Services	Huntsville	15	-	N	Systems Engineering
Key Engineering	Huntsville	1	-	N	Commercial Physical & Biological Research
Precision Coatings	Cullman	2	-	N	Metal Fabrication, Sand Blasting, Powder Coating & Chroming
QTEC Inc	Huntsville	4	-	N	Commercial Physical & Biological Research
Rocky Research	Huntsville	4	-	N	Commercial Physical & Biological Research

New & Expanded

SELEX Sensors & Airborn Systems US Inc	Madison	6	-	N	Integrated Capability Solutions for Protection & Navigation Control Systems
The Aerospace Corporation	Huntsville	14	-	N	Commercial Physical & Biological Research
ThyssenKrupp System Engineering Inc	Madison	13	-	N	Commercial Physical & Biological Research
Wilkinson's of Norwich USA LLC	Brewton	6	-	N	Roasted Coffee
Axometrics Inc	Huntsville	8	-	E	LCD Screens Test Systems
DESE Research Inc	Huntsville	16	-	E	Commercial Physical & Biological Research
SEI Manufacturing	Huntsville	6	-	E	Precision-machined, Stamped & Fabricated Parts
Hunt Refining Company	Tuscaloosa	40	\$825.0	E	Petroleum Refining
SSAB	Axis	180	\$460.0	E	Steel Plate
BP America Inc	Decatur	11	\$225.0	E	Terephthalic Acid (PTA)
United Launch Alliance (ULA)/Boeing	Trinity	66	\$159.3	E	Evolved Expandable Launch Vehicles
Northrop Grumman Corporation	Huntsville	0	\$80.0	E	Electronic Testing Equipment
Daikin America Inc	Decatur	25	\$66.0	E	Fluoropolymers
Blue Cross and Blue Shield of Alabama	Birmingham	50	\$57.0	E	Data Processing Center
Eberspaecher North America	Cottondale	7	\$37.0	E	Auto Exhaust Systems
Nucor Steel Decatur LLC	Trinity	0	\$35.0	E	Steel Mini Mill
Heritage Plastics Inc	Sylacauga	60	\$27.4	E	Nonmetallic Mineral Products
Raytheon Company	Huntsville	200	\$26.0	E	Commercial Physical & Biological Research
BASF Catalysts LLC	Huntsville	27	\$23.2	E	Catalytic Converter Systems, Ozone Converters, Air Purifiers
CV Holdings LLC	Auburn	90	\$23.0	E	Specialty Plastics Packaging Containers
American Protein Inc	Hanceville	0	\$17.7	E	Poultry Meal & Fat
GKN Westland Aerospace	Tallassee	20	\$16.0	E	Aerospace Composites
Saudi Basic Industries Corporation (SABIC) Innovative Plastics	Burkville	0	\$16.0	E	Engineered Plastics
Steelcase Inc	Athens	250	\$15.2	E	Office Furniture
Southern Heat Exchanger Corporation	Tuscaloosa	55	\$15.1	E	Heat Exchangers Condensers
Siemens Power Generation, Inc.	Fort Payne	34	\$12.0	E	Electrical Components
Montgomery Coca Cola Bottling Company	Montgomery	30	\$11.0	E	Bottling
Kelly Aerospace Power Systems, Inc	Montgomery	25	\$10.0	E	Fuel & Turbo, Electrical & Electronic, Heating Systems-Aircraft
Southwire Company	Florence	50	\$9.5	E	Insulated Copper Electrical Wire
Digium Inc	Huntsville	30	\$9.0	E	Open Source VoIP Technology
Frontier Yarns LLC	Wetumpka	12	\$8.0	E	Cotton Yarn
WKW Erbsloeh North America Inc	Pell City	30	\$8.0	E	Metal Automotive Trim
Hudson-Alpha Institute for Biotechnology	Huntsville	0	\$7.0	E	Biotechnology Research
Moldwood Products Company	York	15	\$7.0	E	Molded Wood Plugs
Prince Metal Stampings USA	Gadsden	12	\$7.0	E	Automotive Metal Stampings
REHAU Inc	Cullman	0	\$7.0	E	Auto Exterior Moldings
Turenne PharMedCo Inc	Montgomery	0	\$7.0	E	Pharmaceuticals & Medical Supplies Distribution

New & Expanded

Smith's Machine LLC	Cottdale	21	\$6.4	E	Industrial/Commercial Machinery & Equipment
Applied Data Trends	Huntsville	20	\$6.0	E	Business/Defense Computer Related Consulting
Forte Power System	Heflin	0	\$6.0	E	Medium Voltage Cable
STI Electronics Inc	Madison	50	\$6.0	E	Printed Circuit Boards
EADS CASA North America Inc	Mobile	18	\$6.0	E	Major Aircraft Repair & Modification
O'Neal Steel Inc	Birmingham	0	\$5.8	E	Metal Products & Processing
Pyongsan America Inc	Auburn	90	\$5.4	E	Automotive Plastics Components
Jet-Pep Inc	Holly Pond	10	\$5.0	E	Bulk Petroleum Distribution
Supply Room The	Anniston	62	\$4.8	E	Military Insignia
Southern Cypress and Lumber	Frisco City	10	\$4.5	E	Cypress Lumber
Flexco Corporation	Tuscumbia	30	\$4.5	E	Rubber & Vinyl Commercial Flooring
PPG Industries Inc	Huntsville	30	\$4.1	E	Aerospace Transparencies
Aluminum Technology Schmid North America Inc	Auburn	20	\$3.8	E	Automotive Aluminum Parts
Inland Buildings/Schulte	Cullman	7	\$3.6	E	Pre-engineered Steel Buildings
ArvinMeritor	Montgomery	0	\$3.3	E	Motor Vehicle Parts & Door Modules
Altex Packaging Inc	Anniston	18	\$3.0	E	Corrugated & Solid Fiber Boxes
CMP	Anniston	15	\$3.0	E	Small Arms
Genpak LLC	Montgomery	20	\$3.0	E	Plastic Food Service Containers
Lockheed Martin Missiles/Space	Huntsville	100	\$3.0	E	Missiles & Space Vehicles
MFG Alabama	Opp	60	\$3.0	E	Compression Molded Fiberglass Reinforced Plastics Products
NAFCO	Cullman	21	\$3.0	E	Metal Fabrication
Vector Aerospace Helicopter Services	Andalusia	50	\$3.0	E	Helicopter Maintenance, Repair & Overhaul
Woerner Companies	Foley	20	\$3.0	E	Farm & Brick Products Distribution
Alabama Specialty Products Inc	Munford	25	\$2.4	E	Fabricated Metal Products
American Pipe & Supply Company Inc	Birmingham	10	\$2.0	E	Pipe, Valves, Fitting & Plumbing Distribution
Axsys Technologies Inc	Cullman	0	\$2.0	E	High Tech Machining
Bruce Office Supply Inc	Birmingham	3	\$2.0	E	Office Supplies, Equipment & Furniture Distributor
Eaton Hydraulics	Decatur	0	\$2.0	E	Hydraulic, Pneumatic Cylinders
Frascati Shops Inc	Mobile	5	\$2.0	E	Railroad Rolling Stock Manufacturing
Trav-Ad Signs Inc	Huntsville	8	\$2.0	E	Signs & Advertising Specialties
Ford Meter Box Company, Inc The.	Pell City	0	\$1.8	E	Water Pipe Products
Wal-Mart Distribution Center	Cullman	0	\$1.8	E	Retail Distribution
Great Lakes Metal Stamping Inc	Cusseta	5	\$1.7	E	Welded & Mechanically Fastened Sub-assemblies
Segers Aero Corporation	Fairhope	8	\$1.7	E	Corporate Headquarters & Turbine Engine Repair
JIT Industries	Hartselle	8	\$1.5	E	Industrial Hydraulic Cylinders
Rusken Packaging Inc	Cullman	0	\$1.4	E	Corrugated Boxes
Byrd Maintenance Service Inc	Decatur	10	\$1.4	E	Process Pipe Welding
Mitchell Plastics	Huntsville	0	\$1.3	E	Automotive Interior Components
Bud's Best Cookies Inc	Hoover	30	\$1.2	E	Cookies

New & Expanded

Humminbird/Techsonic Industries Inc	Eufaula	15	\$1.2	E	Electronic Depth Finders
Turner Beverage Company Inc	Huntsville	3	\$1.2	E	Beer Distribution
Wholesale Wood Products	Dothan	20	\$1.2	E	West Coast Lumber
Brown Precision Inc	Huntsville	20	\$1.1	E	Precision Machining & Engineering
Cumberland Plastic Systems LLC	Auburn	10	\$1.0	E	Plastic Automotive Components
Jackson Paving & Construction	Guntersville	10	\$1.0	E	Asphalt Paving Mixture
Delta Steel & Tube	Florence	10	\$0.9	E	Welded Steel Tubing
I-Core Composites LLC	Cullman	8	\$0.9	E	Balsa Wood Core Material
Tin-Mar Inc	Huntsville		\$0.9	E	Precisioned Machining & Sheet Metal
Wenzel Metal Spinning Inc	Scottsboro	5	\$0.9	E	Metal Forming & Spinning
JIT Industries	Hartselle	13	\$0.8	E	Industrial Hydraulic Cylinders
McAllister Tool and Machine	Huntsville	4	\$0.7	E	Precision Valves & Fittings
DSW Converting Knives Inc	Birmingham	5	\$0.6	E	Industrial Knives
Hoerbiger Automotive Comfort Systems Inc	Auburn	40	\$0.6	E	Automotive Hydraulic Comfort Systems
Lakeland Industries Inc	Decatur	0	\$0.5	E	Disposable Clothing
Filtration Manufacturing Inc	Andalusia	2	\$0.5	E	Air Filtration & Air Purification Products
GCE Manufacturing	Robertsdale	2	\$0.5	E	Residential Elevators
American Trim Inc	Cullman	0	\$0.5	E	Power Coating, Anonize, Roll Form Trim
FabArc Steel Supply Inc	Oxford	0	\$0.4	E	Fabricated Structural Steel
Knox Kershaw Inc	Montgomery	10	\$0.4	E	Railway Maintenance Equipment
Wilson Machine & Welding Inc	Cordova	5	\$0.4	E	Machine Shop & Fabricating
Cooper Tools/Nicholson File Plant	Cullman	0	\$0.4	E	Files & Rasps
Precision Grinding Inc	Birmingham	1	\$0.4	E	Ground Steel Plate
Apel Steel Corporation	Cullman	0	\$0.3	E	Steel Fabrication
Hydra Service	Warrior	8	\$0.3	E	Machine Shop Rewinding Motors; Pump Sarles, Repair & Rent
Southern Water Consultants Inc	Decatur	4	\$0.3	E	Industrial Inorganic Chemicals
Valspar Coatings	Birmingham	8	\$0.3	E	Food, Beer, Beverage Can Coating
YESAC Alabama Corporation	Tallassee	60	\$0.3	E	Automation Machinery, Pallets & Racks
AAR SUMMA	Cullman	20	\$0.3	E	Department of Defense Contractors
American Dehydrated Foods Inc	Hanceville	0	\$0.3	E	Animal Feed Processing
Apel Machine & Supply Company Inc	Hanceville	0	\$0.3	E	Machine Shop Fabricated Metal
Diamond Rubber Products Company	Birmingham	0	\$0.3	E	Molded Rubber Products
ITT ProCast Inc - Foundry	Cullman	2	\$0.3	E	Stainless Steel Castings
Lufkin Industries Inc - Southeast Gear Repair	Cullman	0	\$0.3	E	Repair Industrial Gear Boxes
MGM Machining Inc	Helena	0	\$0.2	E	Copper Electrodes
A & A Machine & Welding	Jasper	2	\$0.2	E	Machine Shop & Welding
Austell Forest Products	Gordo	15	\$0.2	E	Architectural Millwork
Business Image Graphics Company	Birmingham	0	\$0.2	E	Aluminum Signs
Griffon Aerospace	Madison	4	\$0.2	E	Motorized Aircraft
HessAire Products Inc	Cullman	0	\$0.2	E	Industrial Fan Blades & HVAC/AG Fans

New & Expanded

G & E Machine Works Inc	Brewton	0	\$0.2	E	Miscellaneous Industrial Machinery & Equipment
Alfab Inc	Enterprise	20	\$0.2	E	Landing Mats
Overseas Hardwood Company	Mobile	5	\$0.2	E	Truck Trailer Flooring & Residential Decking
Southern Fastener Corporation	Mobile	4	\$0.2	E	Distributes Nuts & Bolts
Brundidge Electronics Corporation	Brundidge	10	\$0.1	E	Wiring Harnesses & Circuit Boards
Cullman Cabinet and Supply Company	Cullman	0	\$0.1	E	Cabinet Doors, Laminate Counter Tops
E & H Steel Corporation	Midland City	10	\$0.1	E	Structural Steel
Green Mountain Soap Company Inc	Huntsville	1	\$0.1	E	High Purity Bath Soap
Southern Metal Fabricators Inc	Albertville	4	\$0.1	E	Industrial Metal Fabricator
WESCO	Prichard	4	\$0.1	E	Distributes Welding Supplies & Gases
New Creation Dental Ceramics	Montgomery	0	\$0.1	E	Dental Crown Bridge Work
MRO Inc	Cullman	0	\$0.1	E	Machine Shop Maintenance & Repairs
Griffice Printing Company	Mobile	1	\$0.1	E	Offset Letterpress Printing
Advanced Rotors Inc	Cullman	2	\$0.1	E	Manufactures & Repairs Electric Motor Rotors & Stators
Crane Valve	Cullman	0	\$0.1	E	Industrial Valves Distribution
Brendle Fire Equipment Company Inc	Montgomery	10	\$0.1	E	Fabricates Sprinkler Systems
Webb Wheel Products Inc	Cullman	0	\$0.1	E	Hubs & Drums (Heavy Truck/Trailer)
AMDEK Inc	Somerville	0	\$0.1	E	Injected Molded Plastics; Tooling Injection Molds
Badcock W S Corporation Distribution Center	Cullman	0	\$0.1	E	Distribution Center for Home Furnishings
Loparex, Inc	Cullman	0	\$0.1	E	Coated Paper/Paper Converting
Machine Tools South LLC Machinery Distribution	Birmingham	2	\$0.1	E	Machine Tools & Metal Fabricating
MotorHead Products	Vinemont	0	\$0.1	E	Manufacturer & Distributor Licensed NASCAR Products
Rak Systems Inc	Theodore	2	\$0.1	E	Newspaper Circulation Supplies (Racks & Refurbished Racks)
Flotation Systems Inc	Cullman	0	\$0.0	E	Aluminum Boat Docks, Home Decks
Whaley Pecan Company Inc	Troy	0	\$0.0	E	Pecan Products & Processing
Pomeroy Lumber Products Inc	Eufaula	0	\$0.0	E	Hardwood Flooring
HornTex Inc	Vinemont	0	\$0.0	E	Bed Linens
Pennington Seed of Cullman Inc	Cullman	14	\$0.0	E	Distributes Lawn & Garden Products
Y S Inc	Collinsville	0	\$0.0	E	Toll Milling
Democrat-Reporter	Linden	1	\$0.0	E	Print/Publish Newspaper
Wisco Industries Inc	Cullman	0	\$0.0	E	Metal Stamping & Fabrication
McGriff Industries Inc	Cullman	12	\$0.0	E	Tire Manufacturing & Sales
Perfection Cabinetry LLC	Vinemont	0	\$0.0	E	Euro Melamine/Laminate Cabinets
Hinge Tech USA	Union Springs	3	\$0.0	E	Conveyor Belts & Small Cranes
5-D Systems	Huntsville	16	-	E	Commercial Physical & Biological Research
AAI Corporation	Huntsville	22	-	E	Commercial Physical & Biological Research
AAR SUMMA Technology Inc	Huntsville	20	-	E	Commercial Physical & Biological Research

New & Expanded

Accellent Inc	Huntsville	5	-	E	Missile Hardware/Design Medical Instruments
Adept Technologies LLC	Huntsville	60	-	E	Technical Machine Fabrication
Advanced Optical Systems Inc	Huntsville	5	-	E	Commercial Physical & Biological Research
Aero Thermo Technology Inc (AT2)	Huntsville	2	-	E	Engineering-Ballistic Missile & Ballistic Defense
Aerodyne Inc	Huntsville	31	-	E	Commercial Physical & Biological Research
AI Signal Research Inc	Huntsville	70	-	E	Commercial Physical & Biological Research
Alabama Cullman Yutaka Technologies	Cullman	61	-	E	Metal Stampings
ALATEC Inc	Huntsville	44	-	E	Commercial Physical & Biological Research
Alto Products	Atmore	16	-	E	Auto Transmission Clutch Plates
American Precision Products	Huntsville	3	-	E	Plastic Molding
Analytical Services	Huntsville	30	-	E	Commercial Physical & Biological Research
APT Research Inc	Huntsville	5	-	E	Safety Engineering & Analysis Services
Aranea Solutions Inc	Huntsville	27	-	E	Computer Integrated systems Design
ARES Corporation	Huntsville	33	-	E	Commercial Physical & Biological Research
ARINC Engineering Services	Huntsville	7	-	E	Commercial Physical & Biological Research
ATK Launch Systems Group	Huntsville	19	-	E	Advanced Weapons & Space Systems
Aviation & Missile Solutions LLC (AMS)	Huntsville	4	-	E	Commercial Physical & Biological Research
B & C Instruments	Huntsville	6	-	E	Instrumentation Calibration & Testing Laboratories
Building and Earth Sciences	Huntsville	7	-	E	Testing Laboratories
Camber Corporation	Huntsville	90	-	E	Commercial Physical & Biological Research
Centurion Hatchery Inc	Bremen	5	-	E	Commercial Poultry Hatchery
Cepeda Systems & Software Analysis (CSSA)	Madison	5	-	E	Performance-based Systems & Software Engineering
CFD Research Corporation (H-A)	Huntsville	15	-	E	Computer Programming Services
Chandler May Inc. (CMI)	Huntsville	17	-	E	Computer Integrated Systems Design
Coca Cola Bottling Company	Scottsboro	5	-	E	Carbonated Beverages
CohesionForce Inc	Huntsville	12	-	E	Computer Programming Services
Computing TechnologieS Inc	Huntsville	35	-	E	Engineered Global Information Systems & Solutions
Cornerstone Detention Products Inc	Tanner	14	-	E	Detention Systems Distribution
Cummings Signs	Dothan	100	-	E	Commercial Illuminated Signs
Custom Chip Connections Inc	Huntsville	33	-	E	Bonding Wire
Davidson Technologies Inc	Huntsville	55	-	E	Commercial Physical & Biological Research
DCS Corporation	Huntsville	19	-	E	Commercial Physical & Biological Research
Delta Research Inc	Huntsville	6	-	E	Computer Integrated Systems Design
DentalEZ Inc of Alabama	Bay Minette	20	-	E	Dental Equipment

New & Expanded

Diapherix Laboratories (H-A)	Huntsville	10	-	E	Commercial Physical & Biological Research
Digital Radiance	Madison	5	-	E	Custom Interactive 3D Software
Document Destruction Services	Huntsville	9	-	E	Recyclable Material Wholesalers
Dynamic Concepts Inc	Huntsville	32	-	E	Commercial Physical & Biological Research
EADS North America Defense	Huntsville	6	-	E	Commercial Physical & Biological Research
Elk River Inc	Cullman	1	-	E	Safety Equipment, Fall Protection
enGenius Consulting Group	Huntsville	10	-	E	Custom Computer Programming Services
enrGies	Huntsville	23	-	E	Commercial Physical & Biological Research
Environmental Design & Construction	Huntsville	9	-	E	Plastic Products
ERC Inc	Huntsville	150	-	E	Commercial Physical & Biological Research
Expression Genetics Inc (H-A)	Huntsville	2	-	E	Therapeutics Research for Human Disease & Biological Products
Five Stones Research Corporation (5SRC)	Owens Cross Roads	4	-	E	Computer Integrated Systems Design
FPMI Solutions Inc	Huntsville	50	-	E	Government Printing & Training
FSI Home Products Inc	Cullman	21	-	E	Aluminum Boat Docks; Railings; Decks
Future Designs Inc (FDI)	Huntsville	2	-	E	Computer Integrated Systems Design
GaN Corporation	Huntsville	8	-	E	Computer Integrated Systems Design
GATR Technologies	Huntsville	10	-	E	Radio & Television Broadcasting & Communications Equipment
General Dynamics C4 Systems	Huntsville	12	-	E	Communications
General Products LLC	Brownsboro	25	-	E	Fabricated Structural Metal
Gleason Research Associates	Huntsville	45	-	E	Commercial Physical & Biological Research
Glovis America	Montgomery	135	-	E	Logistics
Gray Research Inc	Huntsville	10	-	E	Engineering Business Services
Hanil USA	Tallassee	90	-	E	Plastic & Steel Tube Component Assembly for Vehicle Fuel Systems
Hawk Enterprises LLC	Huntsville	43	-	E	Commercial Physical & Biological Research
Huntsville American Cabinets Inc	Huntsville	4	-	E	Wood Cabinets
Infinity Technology Inc (ITI)	Huntsville	4	-	E	Aerospace Engineering
InfoPro Corporation	Huntsville	62	-	E	Computers & Computer Peripheral Equipment & Software
Instrumental Sciences Inc	Huntsville	4	-	E	Computer Programming Services
International Broadband Electric Communications	Huntsville	12	-	E	Communications Equipment
Intuitive Research & Technology Corporation (IRTC)	Huntsville	61	-	E	Computer Programming Services
ISP Chemicals Inc	Huntsville	2	-	E	Primary Metal Products
Johnson Labs Inc	Troy	1	-	E	Soaps & Detergents
Jones Sign Shop LLC	Tallassee	5	-	E	Sign Manufacturing
KAYA Associates	Huntsville	26	-	E	Computer Integrated Systems Design
Keystone Foods LLC	Huntsville	19	-	E	Poultry Products
Kinney Industries Inc	Huntsville	15	-	E	Electric Wire Harness Assemblies, Cable Braiding

New & Expanded

Kratos Defense	Huntsville	25	-	E	Commercial Physical & Biological Research
LabCorp of America	Huntsville	9	-	E	Testing Laboratories
LeMaitre Orlando (Luna Tech)	Owens Cross Roads	5	-	E	Precision Pyrotechnics
MagnaCom Inc	Huntsville	20	-	E	Computer Programming Services
Management Technology Associates Inc (MTA)	Huntsville	25	-	E	Commercial Physical & Biological Research
Maximum Technology Corporation	Huntsville	16	-	E	Computer Integrated Systems Design
MaxVision Corporation	Madison	27	-	E	High Performance Transportable Workstations
Megatrends Building Components	Huntsville	3	-	E	Office Furniture, Except Wood
Mesa Associates Inc	Madison	6	-	E	Commercial Physical & Biological Research
Millennium Engineering and Integration Company (MEI)	Huntsville	30	-	E	Missile Defense Technology Development & Integration
Miltec Corporation A Ducommun Company	Huntsville	40	-	E	Commercial Physical & Biological Research
MTS Inc	Huntsville	27	-	E	Commercial Physical & Biological Research
NetworRx	Huntsville	5	-	E	Computer Integrated Systems Design
New Millennium Technologies	Huntsville	9	-	E	Computer Programming Services
Nextek Inc	Madison	11	-	E	Electronic Assembly
North American Bus Industries Inc	Anniston	100	-	E	Transit Buses
NTA Inc	Huntsville	16	-	E	Commercial Physical & Biological Research
OCERIS Inc	Huntsville	8	-	E	Computer Integrated Systems Design
OECA	Cullman	49	-	E	Refurbished Electronics
OMI Inc	Huntsville	4	-	E	Commercial Physical & Biological Research
Optical Sciences Corporation (OSC)	Huntsville	10	-	E	Commercial Physical & Biological Research
Opti-Matrix	Huntsville	4	-	E	Optical Lenses
Oral Arts Laboratory Inc	Huntsville	21	-	E	Dental Equipment & Supplies Manufacturing
Packaging Materials Company	Madison	10	-	E	Corrugated & Solid Fiber Boxes
Paradigm Technologies Inc	Huntsville	47	-	E	Commercial Physical & Biological Research
Parsons Corporation	Huntsville	17	-	E	Commercial Physical & Biological Research
Patrick Wolfe Group	Huntsville	40	-	E	Commercial Physical & Biological Research
Peacock Pavers	Atmore	4	-	E	Concrete Products
Penta Research Inc	Huntsville	16	-	E	Commercial Physical & Biological Research
Perez Services Inc	Huntsville	38	-	E	Third Party Inventory Management Service
Pikewerks Corporation	Madison	21	-	E	Computer Programming Services
PIVC LLC	Huntsville	4	-	E	Electronic Technology Hardware & Software
Plastic Fusion Fabricators Inc	Huntsville	5	-	E	Plastic Manholes & Liners
Prozone International Inc	Huntsville	6	-	E	Ozone Water Purifications Systems

New & Expanded

QinetiQ North America	Huntsville	55	-	E	Specialized Technology Services for Government & Aerospace Industry
Quadrus Corporation	Huntsville	5	-	E	Computer Integrated Systems Design
Qualis Corporation	Huntsville	10	-	E	Commercial Physical & Biological Research
Quantum Research International, Inc.	Huntsville	20	-	E	Commercial Physical & Biological Research
QuStream Alabama	Huntsville	4	-	E	Communications Equipment
Radiance Technologies Inc	Huntsville	35	-	E	Commercial Physical & Biological Research
Rivers Industries Inc	Birmingham	0	-	E	Conveyors
Schafer Corporation	Huntsville	5	-	E	Commercial Physical & Biological Research
Scientific Research Corporation	Huntsville	5	-	E	Commercial Physical & Biological Research
Sentar Inc	Huntsville	2	-	E	Computer Programming Services
Sigmatech Inc	Huntsville	12	-	E	Commercial Physical & Biological Research
SL1 Engineering	Huntsville	5	-	E	Commercial Physical & Biological Research
Solvability Inc	Huntsville	3	-	E	Computer Programming Services
Southland Precision Inc	Brownsboro	4	-	E	Sheet Metal Fabrication
Stanley Associates	Huntsville	25	-	E	Commercial Physical & Biological Research
Stewart Lubricants & Service Company	Birmingham	4	-	E	Lubrication Systems & Lubricants
Superior Solutions Inc	Huntsville	10	-	E	Commercial Physical & Biological Research
Survive Engineering	Huntsville	6	-	E	Commercial Physical & Biological Research
Synapse Inc	Huntsville	18	-	E	Commercial Physical & Biological Research
Systems Studies & Simulation	Huntsville	53	-	E	Commercial Physical & Biological Research
TAOS Industries	Madison	35	-	E	Commercial Physical & Biological Research
Tec-Masters Inc	Huntsville	30	-	E	Computer Programming Services
Tecolote Research Inc	Huntsville	2	-	E	Commercial Physical & Biological Research
Telecordia Technologies Inc	Huntsville	20	-	E	Computer Integrated Systems Design
Teletech	Fairfield	400	-	E	Front- and Back-office Business Process Management
TMT Group Inc	Huntsville	10	-	E	Computer Related Services
Torch Technologies	Huntsville	90	-	E	Computer Programming Services
Toyota Motor Manufacturing Alabama	Huntsville	100	-	E	V-8 & V6 Pickup Truck Engines
Tyco Fire & Building Products - CPVC Division	Madison	10	-	E	Plastic Pipe & Fittings
Universal Lighting Technologies	Madison	5	-	E	Electronic Ballasts
Vision Centric Inc	Huntsville	10	-	E	Commercial Physical & Biological Research
Watring Technologies Inc	Huntsville	5	-	E	Industrial Process Furnaces & Ovens
Will Technology inc	Huntsville	172	-	E	Computer Integrated Systems Design
Willbrook Solutions Inc	Huntsville	18	-	E	Commercial Physical & Biological Research

New & Expanded

ARKANSAS

Frez-N-Stor, Inc.	Springdale	15	\$7.75	E	Distribution center
Green Bay Packaging	Morrilton	0	\$319.6	E	Paper mills
Plastics Research & Development Co. (Pradco Fishing)	Fort Smith	10	\$21.1	N	Fishing lures
Berenfield Containers SW, Ltd	Pine Bluff	7	\$1.52	E	Steel containers
Clean Harbors El Dorado LLC	El Dorado	10	\$6.7	E	Chemicals
Consolidated Container Company LP	West Memphis	15	\$1.9	E	Plastic bottles
Consolidated Grain and Barge (CGB Enterprises, Inc.)	West Memphis	10	\$.734	E	Distribution center/intermodal facility
Cushman Forest Products, Inc.	Batesville	10	\$1.844	E	Wood pallets
Custom Plastic & Wood LLC	Benton	10	\$.662	E	Wood doors
Green Products Group LLC	Blevins	10	\$.110	E	Heating and air equipment
ORC Welding & Fabrication, Inc.	Springdale	5	\$.750	E	Machined parts for aerospace industry
Pine Bluff Poultry LLC	Pine Bluff	300	\$1.5	E	Poultry processing
Polytec, Inc.	North Little Rock	5	\$1.45	E	Chemicals
Sparkman Wood Pellets LLC	Mountain View	13	\$.875	E	Wood pellets
Stant Manufacturing	Pine Bluff	125	\$32.125	E	OEM auto parts
Mars Petcare U.S., Inc.	Fort Smith	200	\$80	N	Pet food
Southwest Power Pool	Little Rock	124	\$0	E	Headquarters
Actagro LLC	Osceola	22	\$8.44	N	Fertilizer
Bright Harvest Sweet Potato Company	Clarksville	30	\$3.7	E	Frozen food products
CrossMar DC III, LLC (Don's Cold Storage)	Rogers	70	\$7.1	N	Cold storage/distribution center
Custom Wood Recycling, Inc.	Danville	50	\$2.4	E	Wood chips
Dayco Products LLC	Springdale	12	\$3.26	E	Drive components for the automotive industry
DSC Logistics, Inc. (J.M. Smuckers Company)	West Memphis	45	\$4.63	E	Distribution center
IO Metro LLC	Lowell	8	\$.2	E	Distribution center
Mid South Roller Company	Clarksville	15	\$.53	E	Rubber products
Nexus Global Recycling LLC	Arkansas City	75	\$8.137	N	Metal bricks
Waldron Cut Stock LLC	Waldron	20	\$1.1	E	Wood pallets
Post Foods LLC	Jonesboro	16	\$24.263	E	Breakfast cereals

NORTH CAROLINA

Sypris Technologies	Burke	203	\$25	E	Manufacture automotive parts
MDI	Caldwell	200	\$51	N	Distribute food products
ACN, Inc	Cabarrus	500	\$15	E	
Covation LLC	Catawba	913	\$6	N	Call center
Sutter Street Manufacturing	Catawba	820	\$3	E	Manufacture furniture
Greenheck Fan Corp	Cleveland	102	\$9	N	Manufacture kitchen ventilation systems
PPG Industries Fiberglass	Cleveland	120	\$21	E	Manufacture flat glass products
Dole Fresh Vegetables	Gaston	175	\$10	E	Food processing
NKG Ceramics USA	Iredell	101	\$76	E	Manufacture motor vehicle parts
Sabo USA	Lincoln	100	\$20	E	Manufacture gaskets & sealing devices

New & Expanded

DesignLine USA	Mecklenburg	204	\$8	E	Automobile manufacturing
Tessera Technologies	Mecklenburg	185	\$30	E	Manufacture electronic parts
IAC North American	Stanly	140	\$11	E	Distribute automotive parts
Beckton Dickinson and Co	Wilson	274	\$135	N	Manufacture medicinal products
General Electric	New Hanover	900	\$704	N	Manufacture insudtrial chemicals
Fibrowatt	Sampson	100	\$2,000	N	Manufacture solar electric products
East Coast Ethanol	Northampton	45	\$212	N	Manufacture ethyl alcohol
Sandvik	Alamance	51	\$85	E	Manufacture machine tools
ASCO Power Technologies	Davidson	270	\$7	N	
Liberty Hardware	Forsyth	100	\$22	E	Manufacture hardware
FedEx Ground	Guilford	760	\$100	N	Parcel distribution center
O'Reilly	Guilford	360	\$27	N	Sales of automotive parts
Lydall Thermal Acoustical Grp	Yadkin	120	\$7	E	Metal stamping
United Therapeutics	Durham	250	\$50	E	
Cisco Systems	Wake	300	\$23	E	Computer software
INC Research	Wake	1093	\$19	E	
Siemens Medical Solutions	Wake	300	\$60	E	Manufacture medical products
SOUTH CAROLINA					
Benefitfocus	Greenville County	200		E	Office - Business Services
Interfilm	Greenville County	0	\$5.5	N	Film converters
Project Tray	Greenville County	10	\$.2	N	Distribution
Project Legend	Greenville County	7	\$6	E	Chemicals
Techtronic Industries, NA	Pickens County	152	\$3.8	E	Consumer Products
LSP	Union County	61	\$45	E	Automotive
Orian Rugs	Anderson County	50	\$18	E	Textiles
Ashland Inc.	Greenville County		\$12.5	E	Adhesives
BP Barber	Greenville County	25	\$.41	E	Office - Business Services
American Titanium Works	Laurens County	320	\$422	N	Titanium production
American Titanium Works	Greenville County	30	\$13.5	N	R&D Center
WW Grainger	Greenville County	540	\$29.2	E	Distribution
MGA Research Corporation	Spartanburg County	25	\$3	N	Automotive
Staubli Corporation	Spartanburg County	26	\$5	E	Solar
AFL Telecommunications	Spartanburg County	15	\$12	E	Fiber optics
Sloan Construction	Union County	20	\$15	N	Construction
National Consolidated Industries	Anderson County	100		E	Refrigeration
Ortec	Greenville County	30	\$7.2	E	Polymers
Regional Utility Services, Inc	Spartanburg County	202	\$1.15	N	Utilities
Charles River Laboratories	Charleston	60	\$20	E	Mfg. Endotoxin screen for injectable pharmaceuticals
Zodiac Boats	Summerville	66	\$6	N	Mfg. Recreational Rigid-Hull Inflatable Watercraft
Delphin Group USA	North Charleston	160	\$55	E	Mfg. plastic bottles: Oil blending & bottling.